



BRC FuelMaker Update

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Brief History of FuelMaker

- FuelMaker Corporation was formed in 1989 - Headquartered in Toronto Canada
- Honda Motor Company purchased interest in FuelMaker Corporation in late 2000
- In May of 2009, FuelMaker's assets and technology are purchased by BRC headquartered in Cherasco, Italy, and the product line rebranded as BRC FuelMaker

Evolution of FuelMaker Vehicle Refueling Appliances

- The first FuelMaker Appliance, called the C3, was introduced in 1989
- In 1992 the FM4 was introduced, which closely resembles current production VRA models
- The FM4 series was updated to the Quantum series with the FMQ-2, FMQ-2.5, and FMQ-2-36 in 1998
- Along with the FMQ-2 series, the larger capacity FMQ-10 and FMQ-8-36 were released greatly expanding FuelMaker's capabilities
- Phill, marketed as a Home Refueling Appliance, was introduced in 2005



Current Product Line



FMQ-2 Series (Small Q)

- FMQ-2
 - 3000 psig discharge pressure
 - ¼ to ½ psig inlet pressure
 - 2 scfm (approximately 1 GGE/hour)
- FMQ-2.5
 - 3000 psig discharge pressure
 - ¼ to ½ psig inlet pressure
 - 2.5 scfm (approximately 1.25 GGE/hour)
- FMQ-2-36
 - 3,600 psig discharge pressure
 - ¼ to ½ psig inlet pressure
 - 2 scfm (approximately 1 GGE/hour)



Product Line (Continued)



FMQ-8 &10 (Big Q)

- FMQ-10
 - 3000 psig discharge pressure
 - 1.25 to 1.4 psig inlet pressure
 - 10 scfm (approximately 5 GGE/hour)
 - Requires dedicated 240 volt 40 amp circuit

- FMQ-8-36
 - 3600 psig discharge pressure
 - 1.25 to 1.4 psig inlet pressure
 - 7.6 scfm (approximately 4 GGE/hour)
 - Requires dedicated 240 volt 40 amp circuit



Phill

Phill - Home Refueling Appliance



- 3600 psig discharge pressure
- ¼ to ½ psig inlet pressure
- 1 scfm (approximately ½ GGE/hour)
- Requires dedicated 240 volt 15 amp circuit
- 830 watt power consumption
- Only Appliance Approved for Indoor Installation



AGL Services is a FuelMaker Distributor

Exclusive Distributorship

- Georgia (entire state)
- Tennessee (Chattanooga Natural Gas territory)
- Virginia (Virginia Natural Gas territory)

Providing the Full Line of BRC FuelMaker HRA and VRA Appliances

- Sales
- Leasing options (on AGL's system in Georgia)
- Installation
- Parts & Service

Phill Home Refueling Appliance Cost of Ownership



Lease Payment

- Standard – Estimated \$125 - 150/month
- USF plan – 50% of Standard for first 500 units

Fuel Cost Per Gasoline Gallon Equivalent

- Natural Gas Cost
 $\$0.80 \text{ per therm} \times 1.25 = \1.00 per GGE
- Electricity Cost
~ \$0.20 per GGE
- Total = \$1.20 per GGE + taxes

VRA Installations

